

LETTER OF AGREEMENT
Between
ALOHA AIRLINES, INC.
And
FLIGHT ATTENDANTS
In The Service Of
ALOHA AIRLINES, INC.
As Represented By
ASSOCIATION OF FLIGHT ATTENDANTS-CWA, AFL-CIO

TRAINER / INSTRUCTOR COMPENSATION

This LETTER OF AGREEMENT is made and entered into in accordance with the provisions of the Railway Labor Act, as amended, by and between ALOHA AIRLINES, INC., hereinafter referred to as the "Company," and the FLIGHT ATTENDANTS in the service of ALOHA AIRLINES, INC. as represented by the ASSOCIATION OF FLIGHT ATTENDANTS-CWA, hereinafter referred to as the "Association," and jointly hereinafter referred to as "the Parties."

Whereas, the Parties have agreed that the compensation for Flight Attendants who conduct training activities will be included in the Collective Bargaining Agreement,

Now therefore, the Company and the Association hereby mutually agree to the following regarding the compensation of Flight Attendant trainers / instructors:

Replace Section 13, paragraph C. to read as follows:

C. Trainer / Instructor Compensation

1. Flight Attendants who are designated by the Company to conduct training-related tasks or to serve as a ground school instructor shall be paid, in addition to that individual's applicable hourly rate of pay, a rate of \$14.50 'training pay' per hour for a maximum of five (5) hours per day.

Example of this applied to a 2-day ground school:

Day 1 and Day 2 of ground school instruction
5-hours of applicable pay, plus 5-hours of \$14.50 training pay, per day.

- Flight Attendants who are designated by the Company to serve as an initial operating experience (IOE) training supervisor or as a Check Flight Attendant shall be paid, in addition to that individual's applicable hourly rate of pay, a rate of \$14.50 'training pay' per hour. For the purposes of this paragraph, the IOE training supervisor and Check Flight Attendant will be compensated for the actual flying time of training, rounded up to the nearest 30-minute interval.

Examples:

Flying with credit time of 4:32	Flying with credit time of 5:16
5-hours of applicable pay, plus 5-hours of \$14.50 training pay	5:30-hours of applicable pay, plus 5:30-hours of \$14.50 training pay

- There will be no additional premium or per-diem paid to the Flight Attendant designated as an instructor, IOE training supervisor or Check Flight Attendant, and they shall not be part of the minimum working crew on such flight(s). In addition, their awarded bid guarantee will not be increased through added training hours.
- Any trainer / instructor that is awarded a reduced hour bid in accordance with his/her seniority, shall not have this reduced bid counted toward the minimum percent granted in any month.

Except as otherwise modified or amended by this letter of agreement, all other terms of the current AFA Agreement shall remain in full force and effect.

Agreed this 1st day of November, 2006

For AFA-CWA

/s/ Patricia Friend
Patricia Friend,
International President

/s/ Peggy H. Gordon
Peggy H. Gordon,
MEC President

/s/ Karen Nakaoka
Karen Nakaoka,
MEC Vice President

/s/ Grace Lee
Grace Lee,
MEC Secretary -Treasurer

For Aloha Airlines, Inc.

/s/ Albert J. Pattison
Albert J. Pattison,
Sr. Vice President, Human Resources

/s/ Tina Marshman
Tina Marshman
Director, Inflight Services